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**Smart G4 Installer, Dealer, and Partner Levels Definitions**

There are Several Levels of Smart G4 Channel Network

Here is fast comparison table

|  |  |  |  |  |  |  |  |  |  |
| --- | --- | --- | --- | --- | --- | --- | --- | --- | --- |
| **Channel Partner Type** | **Initial Purchase USD** | **Training** | **Can Estimate** | **Can Purchase** | **Certified to install** | **Warrantee** | **Can Train others** | **Exclusive** | **Official referral** |
| B1 | 0.0 | No | Yes | Yes | No | No | No | No | No |
| B2 | 1000 | No | Yes | Yes | No | No | No | No | No |
| T1 | 1500 | Yes | Yes | Yes | No | No | No | No | No |
| TL1, TL2 | 1500 | Yes | Yes | Yes | Yes | Yes | No | No | No |
| PLD | 3000 | Yes | Yes | Yes | Yes | Yes | No | No | Some |
| AD | 5000 | Yes | Yes | Yes | Yes | Yes | No | No | Yes |
| **ACP** | **10000** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** |
| **Dis** | **50,000** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** |
| **MD** | **120,000** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** | **Yes** |

**( B1 ) Smart G4 Registered New Installer:**

Is a Technical Company that has filled up all registration forms and supplied all the needed documents like:

* Company valid Trade registration copy
* Company Profile document with organization chart and branches info with staffing
* Company Reference Projects list and value
* Current Brands and Brief on Volumes Purchases for last 5 Years.
* Company Owner ID and full contacts

*After Studying the Documents, our Evaluation Board shall issue SHP and Acceptance Letter, or an apology letter.*

( B1 Partner ) may have discount as per Prevailing Smart G4 Discount Policy, but does not qualify the company to install nor to validate any product warrantee

**( B2 ) Registered with Kit:**

Is a technical company that fulfilled the above level 1 Registration and has SHP#

Also it is the company that has Purchased the following:

* Self-Learning Kit
* At Least one Soho Demo Bag and optional Other (Hotel Demo Bag, Hospital Bag, ESR bag, Museum bag …)

To Pass Level B2:

* Prove of Purchase Invoice must be presented.
* Prove of Assembly and workability of Self Learning Kit by video must be submitted
* Prove of Joining the Support Groups on telegram and social media need to be submitted

*After Studying the Documents, our Evaluation Board shall issue ( B2 Self educated ) certificate.*

( B2 Partner ) may have Added discount as per Prevailing Smart G4 Discount Policy. This level does not qualify the company to install nor to validate any product warrantee

**( T1 ) Trained Installer without any Kit:**

Is a technical company or Person that fulfilled the above level 1 Registration and has SHP#

Also, it is the company or person that has performed the following:

* Technical Training L1 or L2
* Sales and Marketing Training L1 or L2

Note: This type of Company or Technical Person did not invest in any products that will guarantee his practice. Such training will be only used as introductory and for Project Design, estimation ++ and does not Qualify as certification that would permit the Trained Person or company to conduct projects nor to Maintain warrantee of any purchased product.

To Pass Level T1:

* Must Take at least 3-day Training
* Must pass the exam
* Must Receive the Training Certification

*All Old trained and certified Smart-BUS, Smarthome, Smart G4 partners that has taken such training since period more than 6 Months fall under this category Automatically: ( T1 Trained without License ) certificate.*

( T1 Partner ) may have discount as per Prevailing Smart G4 Discount Policy. This level does not qualify the company or person to install nor to validate any product warrantee.

**( TL1 ) Trained Installer with Kit:**

Is a technical company or Person that fulfilled the above level 1 Registration and has SHP#

Also, it is the company or person that has performed the following with proves:

* Technical Training L1 or L2
* Sales and Marketing Training L1 or L2
* Purchase of Self Learning Kit
* Purchase of at least one SOHO Demo Bag and any other Optional (Hotel Demo Bag, Hospital Bag, ESR bag, Museum bag …)
* Conducted several Projects and is actively Purchasing
* Has Joined Telegram Support Groups and other Social Media

To Pass Level TL1:

* Prove of Latest Training certification
* Prove of Purchase Invoices must be presented.
* Prove of Assembly and workability of Self Learning Kit by video must be submitted (or Prove of Project installation and Quality acceptance)
* Prove of Joining the Support Groups on telegram and social media need to be submitted

*After Studying the Documents, our Evaluation Board shall issue ( TL1 Trained and Licensed ) certificate.*

( TL1 Partner ) may have discount as per Prevailing Smart G4 Discount Policy. This level qualifies the company or person to install and validates the product warrantee for his clients.

**( PLD ) Smart G4 Professional Licensed Dealer:**

Is a technical company or Person that fulfilled the above level TL1 and has performed the following with proves of :

* Active Smart G4 enabled Website for his company
* Smart G4 at least 3 social media pages for his company (Linked in, Facebook, Instagram, you tube, twitter, and other …)
* At least should have purchased and installed for 3 Projects minimum with Pictures and videos showing quality installation

To Pass Level PLD:

* Prove of Latest Training certification (Must not exceed 1 year), and prove that the trained persons are still working with the company.
* Prove of Purchase Invoices must be presented.
* Prove of Assembly and workability of Self Learning Kit by video must be submitted
* Prove of 3 Projects installation minimum and Quality installation acceptance
* Prove of Joining the Support Groups on telegram and social media need to be submitted
* Prove of working website with G4 Products and systems
* Prove of at least 3 active and weekly updated Social Media pages

*After Studying the Documents, our Evaluation Board shall issue ( PLD Professional Licensed Dealer ) certificate.*

( PLD Partner ) may have discount as per Prevailing Smart G4 Discount Policy. This level qualifies the company or person to install and validates the product warrantee for his clients.

**( AD ) Smart G4 Authorized Active Area Dealer:**

Is a technical company or Person that fulfilled the above level PLD and has performed the following with proves of :

* All the above needs of PLD are fulfilled
* Having Smart G4 Showroom in his area

To Pass Level AD:

* Prove of Latest Training certification
* Prove of Purchase Invoices must be presented.
* Prove of Assembly and workability of Self Learning Kit by video must be submitted
* Prove of 3 Projects installation minimum and Quality installation acceptance
* Prove of Joining the Support Groups on telegram and social media need to be submitted
* Prove of working website with G4 Products and systems
* Prove of at least 3 active and weekly updated Social Media pages
* Prove of Showroom, Experience center presenting smart G4 products with G4 Logo and branding Proudly.

*After Studying the Documents, our Evaluation Board shall issue ( AD Authorized Dealer ) certificate.*

( AD Partner ) may have discount as per Prevailing Smart G4 Discount Policy. This level qualifies the company or person to install and validates the product warrantee for his clients.

**( ACP ) Smart G4 Authorized City Partner:**

Is a technical company or Person that fulfilled the above level AD and has performed the following with proves of:

* All the above needs of AD are fulfilled
* Having Smart G4 Showroom and experience center in his area with Different Verticals product Display (150 meters)
* Having a training and support Center
* Establish a Network of trained Dealers and installers in his territory

To Pass Level ACP:

* Prove of Latest Training certification as Trainer (TTC)
* Prove of ACP Package Purchase Invoices must be presented.
* Prove of Assembly and workability of showroom and experience center
* Prove of Joining the Support Groups on telegram and social media need to be submitted
* Prove of working Dedicated G4 website with all G4 Products and systems ranges
* Prove of at least 3 active and weekly updated Social Media pages
* Prove of Showroom, Experience training and support center presenting smart G4 products with G4 Logo and branding Proudly.

*After Studying the Documents, our Evaluation Board shall issue ( AD Authorized City Partner ) certificate.*

( ACP Partner ) may have discount as per Prevailing Smart G4 Discount Policy. This level qualifies the company or person to install and validates the product warrantee for his clients.